# Master Degree in International Economics and Commerce (DM 270/2004)

**Curriculum Business Organization and Strategy** 

2° Semester A.A. 2014/2015 (from 23/2/2015 to 23/5/2015)

Timetable 1st year

Ora	LUNEDI'	Aula	MARTEDI'	Aula	MERCOLEDI'	Aula	GIOVEDI'	Aula	VENERDI'	Aula	SABATO	Aula
08:30	Lab of International Markets Analysis (30/3 & 13/4)	D1	Lab of International Markets Analysis (31/3 & 14/4)	D1	International Sales Management (from 18/3)	T31	Lab of International Markets Analysis (9 & 16/4)	D1	Lab of International Markets Analysis (only 10/4)		Lab of International Markets Analysis (only 11/4)	D1
09:30	Lab of International Markets Analysis (30/3 & 13/4)	D1	Lab of International Markets Analysis (31/3 & 14/4)	D1	International Sales Management (from 18/3)	T31	Lab of International Markets Analysis (9 &16/4)	D1	Lab of International Markets Analysis (only 10/4)	D1	Lab of International Markets Analysis (only 11/4)	D1
10:30	Lab of International Markets Analysis (30/3 & 13/4)	D1	Lab of International Markets Analysis (31/3 & 14/4)	D1	Sociology of Entrepreneurship (from 4/3)	Т33	Lab of International Markets Analysis (9 & 16/4)	D1	Lab of International Markets Analysis (only 10/4)	D1	Lab of International Markets Analysis (only 11/4)	D1
11:30	Lab of International Markets Analysis (30/3 & 13/4)	D1	Lab of International Markets Analysis (31/3 & 14/4)	D1	Sociology of Entrepreneurship (from 4/3)	Т33	Lab of International Markets Analysis (9 &16/4)	D1	Lab of International Markets Analysis (only 10/4)	D1	Lab of International Markets Analysis (only 11/4)	D1
12:30							Sociology of Entrepreneurship (from 4/3)	Т33				
13:30							Sociology of Entrepreneurship (from 4/3)	Т33				
14:30					Lab of International Markets Analysis (1 & 15/4)	D1	International Sales Management (from 18/3)	T31				
15:30					Lab of International Markets Analysis (1 & 15/4)	D1	International Sales Management (from 18/3)	T31				
16:30	Lab of International Markets Analysis (30/3 & 13/4)	D1			Lab of International Markets Analysis (1 & 15/4)	D1						
17:30	Lab of International Markets Analysis (30/3 & 13/4)	D1			Lab of International Markets Analysis (1 & 15/4)	D1						

N. Ore di didattica frontale: insegnamenti da 9 cfu - 66; insegnamenti da 6 cfu - 44.

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Ora	LUNEDI'	Aula	MARTEDI'	Aula	MERCOLEDI'	Aula	GIOVEDI'	Aula	VENERDI'	Aula	SABATO	Aula
08:30					International Sales Management (from 18/3)	T31	Organiz. Behavior and Leadership (only 23/4)	D1	Organiz. Behavior and Leadership (only 24/4)	D1		
09:30					International Sales Management (from 18/3)		Organiz. Behavior and Leadership (only 23/4)	D1	Organiz. Behavior and Leadership (only 24/4)	D1		
	Organiz. Behavior and Leadership (only 20/4)	D2	Organiz. Behavior and Leadership (only 21/4)		Organiz. Behavior and Leadership (15/4) Sociology of Entrepren. (from 4/3)		Organiz. Behavior and Leadership (only 23/4)	D1	Organiz. Behavior and Leadership (only 24/4)	D1		
11:30	Organiz. Behavior and Leadership (only 20/4)	D2	Organiz. Behavior and Leadership (only 21/4)		Organiz. Behavior and Leadership (15/4) Sociology of Entrepren. (from 4/3)		Organiz. Behavior and Leadership (only 23/4)	D1	Organiz. Behavior and Leadership (only 24/4)	D1		
12:30							Organiz. Behavior and Leadership (16/4) Sociology of Entrepren. (from 4/3)	D1 T33				
13:30							Organiz. Behavior and Leadership (16/4) Sociology of Entrepren. (from 4/3)	D1 T33				
	Organiz. Behavior and Leadership (13 & 20/4)	D1	Organiz. Behavior and Leadership (14 & 21/4)	D1	Organiz. Behavior and Leadership (only 22/4)		International Sales Management (from 18/3)	T31	Organiz. Behavior and Leadership (17 & 24/4)	D1		
15:30	Organiz. Behavior and Leadership (13 & 20/4)	D1	Organiz. Behavior and Leadership (14 to 21/4)	D1	Organiz. Behavior and Leadership (only 22/4)		International Sales Management (from 18/3)	T31	Organiz. Behavior and Leadership (17 & 24/4)	D1		
16:30	Organiz. Behavior and Leadership (13 & 20/4)	D1	Organiz. Behavior and Leadership (14 & 21/4)	D1	Organiz. Behavior and Leadership (only 22/4)	D1			Organiz. Behavior and Leadership (17 & 24/4)	D1		
	Organiz. Behavior and Leadership (13 & 20/4)	D1	Organiz. Behavior and Leadership (14 to 21/4)	D1	Organiz. Behavior and Leadership (only 22/4)	D1			Organiz. Behavior and Leadership (17 & 24/4)	D1		

N. Ore di didattica frontale: insegnamenti da 9 cfu - 66; insegnamenti da 6 cfu - 44.

## Master Degree in International Economics and Commerce (DM 270/2004)

#### **Curriculum Business Organization and Strategy**

2° Semester A.A. 2014/2015 (from 23/2/2015 to 23/5/2015)

Timetable 1st year

Ora	LUNEDI'	Aula	MARTEDI'	Aula	MERCOLEDI'	Aula	GIOVEDI'	Aula	VENERDI'	Aula	SABATO	Aula
08:30	Teamwork, Negotiation Conflict Management (from 8/5 to 22/5)	D1	Teamwork, Negotiation Conflict Management (from 8/5 to 22/5)	D1	International Sales Management (from 18/3)	T31	Teamwork, Negotiation Conflict Management (from 8/5 to 22/5)	D1	Teamwork, Negotiation Conflict Management (from 8/5 to 22/5)	D1		
09:30	Teamwork, Negotiation Conflict Management (from 8/5 to 22/5)	D1	Teamwork, Negotiation Conflict Management (from 8/5 to 22/5)	D1	International Sales Management (from 18/3)	T31	Teamwork, Negotiation Conflict Management (from 8/5 to 22/5)	D1	Teamwork, Negotiation Conflict Management (from 8/5 to 22/5)	D1		
10:30	Teamwork, Negotiation Conflict Management (from 8/5 to 22/5)	D1	Teamwork, Negotiation Conflict Management (from 8/5 to 22/5)	D1	Sociology of Entrepreneurship (from 4/3)	Т33	Teamwork, Negotiation Conflict Management (from 8/5 to 22/5)	D1	Teamwork, Negotiation Conflict Management (from 8/5 to 22/5)	D1		
11:30	Teamwork, Negotiation Conflict Management (from 8/5 to 22/5)	D1	Teamwork, Negotiation Conflict Management (from 8/5 to 22/5)	D1	Sociology of Entrepreneurship (from 4/3)	Т33	Teamwork, Negotiation Conflict Management (from 8/5 to 22/5)	D1	Teamwork, Negotiation Conflict Management (from 8/5 to 22/5)	D1		
12:30							Sociology of Entrepreneurship (from 4/3)	Т33				
13:30							Sociology of Entrepreneurship (from 4/3)	Т33				
14:30					Teamwork, Negotiation Conflict Management (from 8/5 to 22/5)	D1	International Sales Management (from 18/3)	T31				
15:30					Teamwork, Negotiation Conflict Management (from 8/5 to 22/5)	D1	International Sales Management (from 18/3)	T31				
16:30					Teamwork, Negotiation Conflict Management (from 8/5 to 22/5)	D1						
17:30					Teamwork, Negotiation Conflict Management (from 8/5 to 22/5)	D1						

### Master Degree in International Economics and Commerce (DM 270/2004) Curriculum International Economics and Business

2° Semester A.A. 2014/2015 (from 23/2/2015 to 23/5/2015)

**Timetable 1st year** 

Ora	LUNEDI'	Aula	MARTEDI'	Aula	MERCOLEDI'	Aula	GIOVEDI'	Aula	VENERDI'	Aula	SABATO	Aula
08:30	International Business and Comm. (1st m.) (from 24/2 to 12/3)	S1	International Business and Comm. (1st m.) (from 24/2 to 12/3)	S1	International Business and Comm. (1st m.) (from 24/2 to 12/3)	S1	International Business and Comm. (1st m.) (from 24/2 to 12/3)	S1				
09:30	International Business and Comm. (1st m.) (from 24/2 to 12/3)	S1	International Business and Comm. (1st m.) (from 24/2 to 12/3)	S1	International Business and Comm. (1st m.) (from 24/2 to 12/3)	S1	International Business and Comm. (1st m.) (from 24/2 to 12/3)	S1				
10:30					Econometrics (from 4/3)	T4						
11:30					Econometrics (from 4/3)	T4						
12:30	International Banking (to 20/4)	T13	International Banking (to 20/4)	T13	International Banking (to 20/4)	T13	International Business and Comm. (1st m.) (from 24/2 to 12/3)	S1	Econometrics (from 4/3)	T4		
13:30	International Banking (to 20/4)	T13	International Banking (to 20/4)	T13	International Banking (to 20/4)	T13	International Business and Comm. (1st m.) (from 24/2 to 12/3)	S1	Econometrics (from 4/3)	T4		
14:30	International Business and Comm. (1st m.) (from 24/2 to 12/3)	S1	Dynamics of Populations (to 14/5)	Т3			Dynamics of Populations (to 14/5)	Т3				
15:30	International Business and Comm. (1st m.) (from 24/2 to 12/3)	S1	Dynamics of Populations (to 14/5)	Т3			Dynamics of Populations (to 14/5)	Т3				
16:30			International Business and Comm. (1st m.) (from 24/2 to 12/3)	S1	International Business and Comm. (1st m.) (from 24/2 to 12/3)	S1	Econometrics (from 4/3)	T4				
17:30			International Business and Comm. (1st m.) (from 24/2 to 12/3)	S1	International Business and Comm. (1st m.) (from 24/2 to 12/3)	S1	Econometrics (from 4/3)	T4				

### Laurea Magistrale in Economia e commercio internazionale (DM 270/2004) Curriculum International Economics and Business

2° Semester A.A. 2014/2015 (from 23/2/2015 to 23/5/2015)

Timetable 1st year

Ora	LUNEDI'	Aula	MARTEDI'	Aula	MERCOLEDI'	Aula	GIOVEDI'	Aula	VENERDI'	Aula	SABATO	Aula
	International Business and Comm. (2nd m.) (only 27/4)	D1	International Business and Comm. (2nd m.) (28/4 & 5/5)	D1	International Business and Comm. (2nd m.) (29/4 & 6/5)	D1	International Business and Comm. (2nd m.) (30/4 & 7/5)	D1	International Business and Comm. (2nd m.) (only 8/5)	D1		
09:30	International Business and Comm. (2nd m.) (only 27/4)	D1	International Business and Comm. (2nd m.) (28/4 & 5/5)	D1	International Business and Comm. (2nd m.) (29/4 & 6/5)	D1	International Business and Comm. (2nd m.) (30/4 & 7/5)	D1	International Business and Comm. (2nd m.) (only 8/5)	D1		
10:30	International Business and Comm. (2nd m.) (only 27/4)	D1	International Business and Comm. (2nd m.) (28/4 & 5/5)	D1	Econometrics (from 4/3)	T4	International Business and Comm. (2nd m.) (30/4 & 7/5)	D1	International Business and Comm. (2nd m.) (only 8/5)	D1		
	International Business and Comm. (2nd m.) (only 27/4)	D1	International Business and Comm. (2nd m.) (28/4 & 5/5)	D1	Econometrics (from 4/3)	T4	International Business and Comm. (2nd m.) (30/4 & 7/5)	D1				
12:30	International Banking (to 20/4)	T13	International Banking (to 20/4)	T13	International Banking (to 20/4)	T13			Econometrics (from 4/3)	T4		
13:30	International Banking (to 20/4)	T13	International Banking (to 20/4)	T13	International Banking (to 20/4)	T13			Econometrics (from 4/3)	T4		
14:30	International Business and Comm. (2nd m.) (only 27/4)	D1	Dynamics of Populations (to 14/5)	Т3	International Business and Comm. (2nd m.) (29/4 & 6/5)	D1	Dynamics of Populations (to 14/5)	Т3	International Business and Comm. (2nd m.) (only 8/5)	D1		
	International Business and Comm. (2nd m.) (only 27/4)	D1	Dynamics of Populations (to 14/5)	Т3	International Business and Comm. (2nd m.) (29/4 & 6/5)	D1	Dynamics of Populations (to 14/5)	Т3	International Business and Comm. (2nd m.) (only 8/5)	D1		
16:30	International Business and Comm. (2nd m.) (only 27/4)	D1	International Business and Comm. (2nd m.) (28/4 & 5/5)	D1	International Business and Comm. (2nd m.) (29/4 & 6/5)	D1	Econometrics (from 4/3)	T4				
17:30			International Business and Comm. (2nd m.) (28/4 & 5/5)	D1	International Business and Comm. (2nd m.) (29/4 & 6/5)	D1	Econometrics (from 4/3)	T4				

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Ora	LUNEDI'	Aula	MARTEDI'	Aula	MERCOLEDI'	Aula	GIOVEDI'	Aula	VENERDI'	Aula	SABATO	Aula
08:30	Lab of International Markets Analysis (30/3 & 13/4)	D1	Lab of International Markets Analysis (31/3 & 14/4)	D1			Lab of International Markets Analysis (9 & 16/4)	D1	Lab of International Markets Analysis (only 10/4)	D1	Lab of International Markets Analysis (only 11/4)	D1
09:30	Lab of International Markets Analysis (30/3 & 13/4)	D1	Lab of International Markets Analysis (31/3 & 14/4)	D1			Lab of International Markets Analysis (9 &16/4)	D1	Lab of International Markets Analysis (only 10/4)	D1	Lab of International Markets Analysis (only 11/4)	D1
10:30	Lab of International Markets Analysis (30/3 & 13/4)	D1	Lab of International Markets Analysis (31/3 & 14/4)	D1	Econometrics (from 4/3)	T4	Lab of International Markets Analysis (9 & 16/4)	D1	Lab of International Markets Analysis (only 10/4)	D1	Lab of International Markets Analysis (only 11/4)	D1
11:30	Lab of International Markets Analysis (30/3 & 13/4)	D1	Lab of International Markets Analysis (31/3 & 14/4)	D1	Econometrics (from 4/3)	T4	Lab of International Markets Analysis (9 &16/4)	D1	Lab of International Markets Analysis (only 10/4)	D1	Lab of International Markets Analysis (only 11/4)	D1
12:30	International Banking (to 20/4)	T13	International Banking (to 20/4)	T13	International Banking (to 20/4)	T13			Econometrics (from 4/3)	T4		
13:30	International Banking (to 20/4)	T13	International Banking (to 20/4)	T13	International Banking (to 20/4)	T13			Econometrics (from 4/3)	T4		
14:30			Dynamics of Populations (to 14/5)		Lab of International Markets Analysis (1 & 15/4)	D1	Dynamics of Populations (to 14/5)	Т3				
15:30			Dynamics of Populations (to 14/5)		Lab of International Markets Analysis (1 & 15/4)	D1	Dynamics of Populations (to 14/5)	Т3				
16:30	Lab of International Markets Analysis (30/3 & 13/4)	D1			Lab of International Markets Analysis (1 & 15/4)	D1	Econometrics (from 4/3)	T4				
17:30	Lab of International Markets Analysis (30/3 & 13/4)	D1			Lab of International Markets Analysis (1 & 15/4)	D1	Econometrics (from 4/3)	T4				